



Six Figure Management Method: How to Grow Your Business with the Only 6 KPIs You'll Ever Need

Patrick M Georges, Josephine Hus

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Measuring and improving performance is critical for managers who want to achieve successful business growth. However, standard key performance indicators can be overly complex and therefore ineffective in managing productivity: The Six Figure Manager shows that if you measure and improve just six well-selected figures, each of them simple to understand and easy to calculate, the profitability of your unit or business will soar. Based around these six measures, it presents a streamlined, straightforward framework for managing your activities effectively on a day-to-day basis, while remaining directed towards achieving long-term goals, motivating people and systematically delivering long-term success. This is a practical handbook for managers packed with easy-to-apply, down-to-earth tips and tricks, written by the creator of the Management Cockpit, the most widely used performance management and decision support system globally.

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