

Summary: Outside innovation - Patricia Seybold: How Your Customers Will CoDesign Your Company's Future

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Complete summary of Patricia Seybold's book: "Outside Innovation: How Your Customers Will Co-Design Your Company's Future".

This summary of the ideas from Patricia Seybold's book "Outside Innovation" shows how the best way to innovate today is to open up your business to your most passionate customers and let them become an integral part of your overall innovation process. This "outside in" approach to innovation is even better than attempting to assemble the smartest product development people can find. In her book, the author explains how astute and savvy customers, when provided with robust tools, will create products which are more appealing than you can ever develop using your own internal resources alone. This summary will teach you how to provide opportunities to engage your customers and generate energy that will spawn new products and services.

Added-value of this summary:

- Save time
- Understand key concepts
- Expand your knowledge

To learn more, read "Outside Innovation" and discover the key to letting your customers decide your future and harnessing their creativity.



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