



You Can Too: How An Aflac Rookie Built The Business In A Year

Johnny Burgess

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Author Jonny Burgess got licensed to sell Aflac in Nov. 2008, thinking a second source of income could supplement his struggling food business. With just weeks until his wedding, he needed to make a lot of money fast, so he invented a system and went to work. He became the company's best performer in the country, opening seventy-two accounts in eleven months, before being promoted to DSC. Now he focuses on teaching others his fast-track system. In this guide-book, he offers advice to help other reps secure an immediate cash-flow with Aflac, create wealth, and secure their financial future, and work hard, but play even harder. Learn proven strategies that helped Jonny's agents to: * get 6 M-0138's signed in a day * enroll 4 groups in a day * book 28 appointments in a day * All while cold-calling just one day a week!

COORDINATORS TAKE NOTE: This system teaches your agents to be-come totally self-reliant within 13 weeks: A perfect formula for FAME.

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Michael Durkin:

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